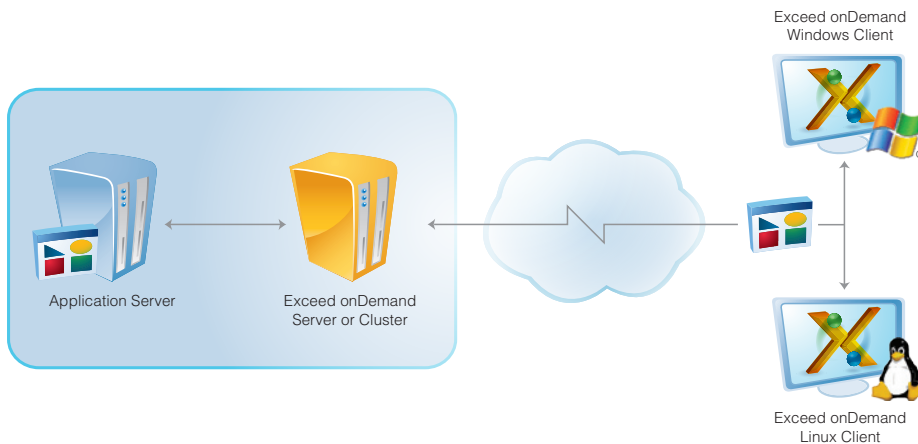


Exceed onDemand® 6

Exceed onDemand, a member of the award-winning Exceed® family, is a remote X application access solution designed for Microsoft Windows® and Linux® desktop users. It cost-effectively delivers X application access to remote users worldwide.



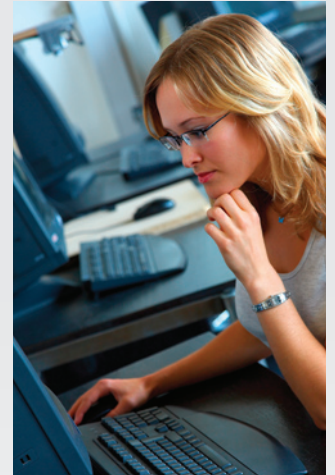
Exceed onDemand is a remote X application access solution designed for Microsoft Windows and Linux desktop users. It is deliberately created for the business environment of the modern enterprise where employees are geographically dispersed, resources and time are limited, and expenses are tightly controlled. This overview will show you how Exceed onDemand can help you resolve those business challenges and meet your own business demands.

Business Challenge: Balancing the IT Expense and Business Revenue

Most medium to large companies have multiple offices. They may operate sales offices all over the world, R&D centers all over the US and Europe, customer support centers in India, or manufacturing plants in China and Malaysia. To help remote offices achieve a certain level of productivity, companies may have to invest extensively in order to create a technological infrastructure in each office, which may include similar servers running identical business applications. The advantage of replicating the IT environment is that users will have fast access to applications and data that are local to their physical locations, instead of being subject to the unpredictable performance caused by Internet traffic. Despite this convenience, the cost of proximity is high — setting up and maintaining additional hardware, acquiring additional software licenses and administering and supporting applications and data are all costly and will ultimately affect the organization's bottom line.

In the past, corporations relegated these expenses as the cost of doing business, but this is no longer necessary. Exceed onDemand is designed to take into account remote application access over the Internet. Armed with the proprietary Thin X Protocol, Exceed onDemand allows users from afar to access complicated and graphically intensive X Window applications, all while maintaining a high level of performance that can rival that of a console.

Exceed onDemand can remove technical barriers imposed by the geographical distance. With the help of Exceed onDemand, it is now possible for application managers to consolidate all server resources in an application center for service users all over the world.



Solution by Industry

- Financial Services
- Automotive
- Aerospace
- Telecommunication
- Utilities
- Semiconductors
- Healthcare
- Government
- Call Center
- Customer Service

Solution by Job Function

- Business Application Managers
- Software Developers
- Design Engineers
- CAD System Engineers
- Network Administrators
- UNIX & Linux Support Managers
- Application Engineers
- Call Center Managers
- Remote Application Users
- Mobile Users

Business Challenge: Application Delivery and Support

Establishing an application center created the following business challenge: how can an application manager or administrator communicate with users over a vast distance? For instance, if the application center is located in New York, how can a group of administrators give the application access to users in Los Angeles, London, Bangalore, Singapore, and Sydney with the least amount of fuss or error? Further, how can the support team assist users in those locations should problems arise?

Exceed onDemand comes with a flexible, tested, and true Web deployment mechanism. At the click of a button, the access to the X application, along with a near-zero footprint Exceed onDemand Client can be deployed to any Microsoft Windows desktop user in the organization. The built-in advanced shadowing capability can allow support staff to remotely assist users in real time and experience their problems first hand.

Consolidated computing resources, streamlined application license usage, centralized application administration, controlled user access, and reduced support cost are all factors that can help drive down operating expenses. Exceed onDemand can help IT managers save money and reinvest the savings in other priority projects.

Business Challenge: Operating on Limited Resources and Time

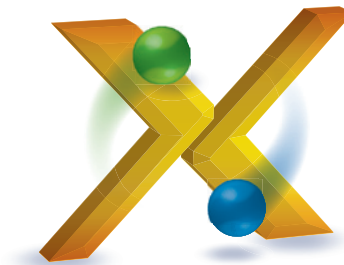
“Working on a growing number of projects with inadequate resources and limited time” — this statement seems to accurately describe the life of most business users, regardless of industry or job function. The success of their tasks may depend on the collaboration amongst colleagues; the winning design of a new product may require simulations that take hours, if not days, at a time. Without the right tools, achieving their goals in time can be difficult.

Imagine the ability to share projects with colleagues around the globe in real time without ever leaving your desk or the freedom to suspend a simulation of circuit integration from a Linux desktop in the office on a Friday evening and resume it on a Windows PC at home over the weekend to check on the status. These are just some of the benefits that Exceed onDemand offers.

Exceed onDemand is the right tool that can help organizations get the most out of their IT resources and help you get the most out of your time.

The Gold Standard of X Server

Hummingbird Connectivity has almost 20 years of experience in developing Exceed, the leading X Window emulator for the PC market, which is nearly as long as the history of the X Window System itself. From the early days of giving Microsoft DOS users access to the wonderful world of graphical X Window interface to the present time of helping Fortune 1000 companies serve business critical X application to Microsoft Windows and Linux desktop users over any type of network connection, Hummingbird Connectivity has been there. Hummingbird Connectivity is not only a company that develops world leading enterprise-focused X server solutions for the Windows and Linux market; it also defines the standard for PC X market. World-class software backed by professional customer support with matching quality, Hummingbird Connectivity can help you and your organization overcome your business challenges and achieve your business goals.



Business Benefits

- **Computing Resource Consolidation** – Exceed onDemand can help IT managers achieve high efficiency in resource usage and better planning.
- **Centralized Administration and Control** – Centrally control and monitor X application access, regardless of how diverse or decentralized the user base is.
- **One-Click X Application Delivery** – Deliver X application access and a near-zero footprint Client to Microsoft Windows desktop over the Web with just one click of the button.
- **Freedom of Movement** – Allow business users to freely access X applications from any corner of the globe, or transfer sessions from work to home PC at will.
- **Project Collaboration** – Business application users from different offices, or even continents, can share ideas using Exceed onDemand.
- **Real-Time Support** – Remotely assist users in real time and experience problems first hand with the built-in shadowing capability.
- **Grow With Your Business** – Exceed onDemand can match the growth of a business by scaling limitlessly with the advanced clustering and intelligent load-balance features.
- **Satisfy Corporate Security Requirements** – Exceed onDemand is designed to integrate seamlessly with the support for Secure Shell, SSL and PAM.



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